

INSURANCE

COMMERCIAL ACCOUNT EXECUTIVE (OUTSIDE SALES)

We are a well-established company looking for the right individual to join our high performing team.

GHM Insurance is looking for a commercial account executive to join the team in its Auburn office. Responsibilities include efficient sales and service of Agency insurance products in support of established individual and Agency goals, through scheduling appointments and making cold calls at various prospect and client locations. The account executive will also knowledgeably sell varied insurance products by assessing and evaluating individual client needs and developing solutions to meet those needs. In addition to generating new business opportunities, the account executive is expected to service existing clients in an efficient and professional fashion. 3-5 years commercial insurance sales experience is preferred.

Competitive wages, positive work environment and generous employee benefits provided.

If you are a friendly, courteous, enthusiastic team player with a positive attitude who possesses excellent presentation and problem-solving skills and a special ability to close the sale, you are the one we are looking for. Please submit your resume and references to:

Erik Peters
Erik@ghmagency.com or
GHM Agency
P.O. Box 649
Waterville ME 04903-0649
An Equal Opportunity Employer