



Title - Commercial Lines Account Manager

Location – Brewer, ME 04412

Job type – Full-time

Job Description

All Points Insurance is actively seeking a Commercial Lines Account Manager that fits well within our team. You have a unique opportunity to join a group of very talented and experienced agents. We pride ourselves in low turnover and high retention. We are looking for an individual that appreciates stability and is looking for a long-term career in a very rewarding industry.

Applicant should have a current P&C insurance license with 2+ years of industry experience.

Responsibilities and Requirements:

- Market renewals. Gather information to provide a quality submission to carriers.
- Market new accounts.
- Prepare proposals.
- Service assigned book of business.
- Ability to understand market conditions and suggest solutions.
- Working knowledge in insurance carrier internet rating programs.
- Current Property & Casualty Insurance license.
- Proficiency with MS Office.
- AMS360 software proficiency preferred.
- 2+ years Commercial Insurance experience, preferably in an agency environment.
- Ability to work with internal and external clients at all levels.
- High degree of self-discipline and motivation.
- Ability to follow processes and procedures and help develop new processes and procedures to help the company become more efficient.
- Solution driven problem-solving skills and proven analytical skills.
- Must possess the ability to work independently, applying education and professional experience to achieve outstanding results.
- Ability to understand and manage complex projects while working under tight schedules and deadlines.
- Effective, professional verbal and written communication skills.
- Demonstrates considerable tact, diplomacy, discretion and judgment with ability to build and maintain effective interpersonal relationships.
- A self-starter with an entrepreneurial approach and hands-on experience.

All Points Insurance offers a comprehensive benefits package including group health, paid time off, retirement, competitive salary and an excellent work environment.

Qualified candidates, please submit your resume and cover letter in either MS Word or PDF to Marc: minman@allpointsagency.com.

Given candidate interest in this position, we may only be able to contact all qualified candidates. Thank you in advance for understanding.

Equal Employment Opportunity Statement: All Points Insurance and its subsidiaries provide equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability, genetic information, marital status, or status as a covered veteran in accordance with applicable federal, state and local laws.