



Embrace Your Independence: BECOME AN INDEPENDENT INSURANCE AGENT!

What if there was an industry where you could

MAKE A CAREER out of doing **WHAT YOU LOVE?**

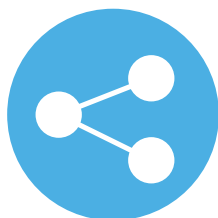
▶▶▶▶ If you are a tech- savvy people-person with a passion to help others,
a career as an **INDEPENDENT AGENT** is for **YOU!**



What does it take to be an Independent Agent?

- Great people skills
- Motivation to succeed
- Passion to help others
- Ability to form relationships
- Excellent communication skills

Insurance is...



FLEXIBLE



LUCRATIVE



STABLE



EVERYWHERE

FIND YOUR FIT TODAY!



Independent Insurance Agents
& Brokers of America, Inc.

DOES THIS ▶▶▶▶▶▶▶▶▶▶ SOUND LIKE YOU?

Represent Multiple Brands:

As an independent agent, you get to work for your clients to provide them the best coverage for their needs. You offer insurance from multiple insurance companies, so you're not tied to one brand or price.

Help Your Community:

As an independent agent, you help your clients protect their financial future by ensuring their prized possessions have the proper insurance coverage. If a tornado ever destroyed a client's house, or an uninsured driver hit their car, they would not face a severe financial loss thanks to your guidance.

Enjoy Flexibility:

In a U.S. News and World Report highlighting great career opportunities, Big "I" President & CEO, Bob Rusbuldt said, "The lifestyle of an independent insurance agent is perfectly suited to someone who has the ability to do different things, who wants control over their schedule and who wants to be involved in their community."

Be Your Own Boss:

Baby boomers who currently own and manage independent insurance agencies are retiring. They are looking for young talent to bring in to perpetuate the businesses they spent their lifetime building. If you join an independent insurance agency now, in just a few years you could be managing staff or even running the agency.



Visit investprogram.org to explore career paths, scholarships and entry-level positions.